



Revolutionizing Educational Communication Psychology in the Digital Era

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Abstract. In the digital era, educational communication psychology plays a pivotal role in shaping interactions among teachers, students, and parents. This study addresses the critical need to understand these dynamics, identify challenges, and explore the potential of technology to enhance learning effectiveness. A library research method was employed, reviewing relevant academic literature on educational communication, psychology, and digital learning to identify patterns, challenges, and opportunities in the digital context. The findings reveal that while technology enhances student engagement through innovative tools, significant barriers, including the digital divide and lack of digital literacy, persist. Psychological theories, particularly those concerning motivation and behavior, are integral to understanding student dynamics in digital education. The study highlights the importance of integrating psychological principles with technology to address challenges such as cognitive overload and disengagement. Effective and inclusive communication strategies must prioritize socio-emotional learning and address inequalities to foster a sustainable learning environment. Education in the digital era requires simultaneous attention to psychological and technological aspects. Institutions must adopt holistic strategies that leverage technology while addressing psychological needs to create equitable and effective learning experiences.

Keywords: Educational Communication Psychology; Digital Era; Digital Divide; Student Motivation; Inclusive Communication Strategies; Technology in Learning

1. Introduction

Education in the digital era not only brings transformative changes to education itself but also impacts the psychology of communication in facing unprecedented challenges and opportunities (Ortega-Ruiz & Zych, 2016; Sari et al., 2023; Triyanto, 2020). The development of information and communication technology has altered teaching and learning methods while introducing new problems that must be addressed (Wang & Zheng, 2022; Zohriah et al., 2023). In this context, challenges such as the digital divide, where access to technology is uneven, become highly significant (Fajar et al., 2022; Nugraha et al., 2023; Yani, 2023). Moreover, adapting to digital technology involves not

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only infrastructure but also the skills of teachers and students. Technology can enrich the learning experience, a lack of understanding in its use often hinders its effectiveness (Ahmadi, Farid; Ibdah, 2021; Mokaluh et al., 2022; Mustaqim et al., 2021). Additionally, the pervasiveness of social media in students' daily lives poses new challenges in maintaining focus and motivation for learning.

The development of technology has already brought changes to learning activities. In the 4.0 revolution or digital era, millennials have become accustomed to communicating virtually using smartphones, laptops, or other technological tools (Anugrahana, 2020; Handayani & Zulaikhah, 2020; Verdinandus Lelu Ngongo & Taufik Hidayat, 2019). Technology is employed as a medium for learning activities and as a means to find references during the learning process. The current educational system adopts an approach known as online teaching and learning. Advances in technology have made it easier for education stakeholders to use computers, laptops, and smartphones as mediators (Chew, 2022; Julita & Dheni Purnasari, 2022; Liu, 2007).

Educational communication itself is a field of practical and applied study that focuses on applying communication theories and concepts to enhance the quality of education and learning, as well as providing solutions to various educational and learning challenges. Education is essentially communication in the sense that the process involves two human components: the teacher as the communicator and the learner as the communicant (Dito & Pujiastuti, 2021; Mustaqim et al., 2021; Xie & Derakhshan, 2021). The difference between communication and education lies in their goals or intended effects.

In today's digital era, research on the psychology of educational communication is crucial. Understanding the interactions between teachers and students through various online platforms helps create more effective learning experiences. Additionally, students' mental health has become a focus, considering the influence of social media on their well-being. The findings of such research can be used to design curricula that are more relevant and integrate the necessary digital skills.

The transformation of educational technology in Indonesia aligns with the goal of creating a digital ecosystem within the education sector. Digitalization has fundamentally changed the learning landscape, bringing significant paradigm shifts. In this new paradigm, learning in the digital era is no longer about simply transferring knowledge from teachers to students; it is more about facilitating student-centered, collaborative, and contextually relevant learning experiences. This highlights the importance of understanding how digitalization has reshaped learning landscapes and driven paradigm shifts in educational practices (Khairina, 2021; Luh & Ekaningtyas, 2021; Xie & Derakhshan, 2021). One tangible transformation implemented by the Ministry of Education, Culture, Research, and Technology (Kemendikbudristek) is the introduction of various technological platforms that support educational advancement in Indonesia, such as the Merdeka Curriculum (Nugraha et al., 2023; Yani, 2023).

Research on the psychology of educational communication is essential in enhancing the quality of learning and ensuring effective interaction among all stakeholders in education, particularly in the digital era. As technology continues to transform how education is delivered and experienced, it is imperative to adapt teaching and communication strategies to respond to rapid changes. By integrating psychological insights into educational communication, educators can design more effective teaching methods, foster better engagement, and address the diverse needs of learners. This approach helps ensure that education remains relevant and responsive to the demands of a technologically advanced society.



Constructivism theory provides a foundational perspective in the context of digital education. This theory asserts that knowledge is constructed through personal experiences and active interaction with the environment. In the digital realm, constructivism is highly applicable, as technology enables students to engage in exploratory and collaborative learning. Through tools such as virtual labs, interactive simulations, and online collaboration platforms, learners can construct their understanding by actively participating in the learning process rather than passively receiving information (Pandie *et al.*, 2022; Sugrah, 2020). This approach aligns well with modern pedagogical trends emphasizing critical thinking and problem-solving skills.

Social learning theory highlights the critical role of social interaction in the learning process (Gil-Fernández & Calderón-Garrido, 2021; Ortega-Ruiz & Zych, 2016). Digital platforms such as forums, social media, and online communities offer unprecedented opportunities for students to learn from peers and mentors, building extensive learning networks. By observing, engaging, and sharing knowledge within these networks, students can enhance their understanding and skills. This theory underscores the value of leveraging collaborative tools and fostering a sense of community in online learning environments to maximize the benefits of social learning.

Multi-Modal learning theory emphasizes the importance of using diverse media and methods to accommodate the varying learning styles and needs of students (Armando, 2015; Haeranah *et al.*, 2023; Verdinandus Lelu Ngongo & Taufik Hidayat, 2019). In the digital era, this theory becomes increasingly relevant as technology provides access to a wide range of resources, including videos, interactive modules, podcasts, and virtual reality experiences. These diverse modalities enable educators to create personalized learning experiences that resonate with students' preferences and enhance comprehension and retention. By integrating multiple modes of learning, educators can address the unique challenges of digital education while ensuring inclusivity and accessibility.

Theories such as constructivism, social learning, and multi-modal learning serve as valuable frameworks for understanding and enhancing educational communication in the digital age. By applying these theories, educators can create dynamic and effective learning environments that not only adapt to technological advancements but also prioritize the holistic development of students.

2. Methods

This study employs a literature review approach as its primary method. A literature review involves a series of activities related to collecting, reading, recording, and analyzing data from secondary sources to inform the research process. It is a systematic method that allows researchers to explore existing knowledge, theories, and findings relevant to the research topic (Chew, 2022; Sani *et al.*, 2022; Usman, 2019; Wang & Zheng, 2022). In this study, the literature review process was carried out by gathering secondary data from a variety of reputable sources, including books, academic journals, scientific articles, literature reviews, and online mass media reports. These sources were carefully selected to ensure their relevance, reliability, and contribution to addressing the research objectives. By relying on secondary data, the study synthesizes existing knowledge and identifies gaps or trends that require further exploration.

The literature review method offers several advantages, particularly in contexts where direct empirical data collection may be impractical due to time or resource



constraints. It allows the researcher to build a comprehensive understanding of the subject matter based on the findings and perspectives of prior studies. Additionally, it provides a solid foundation for generating insights, forming hypotheses, or proposing new frameworks.

The data collection process involved systematic steps, starting with identifying key topics and search terms relevant to the research question. This was followed by accessing databases, libraries, and online platforms to retrieve high-quality sources. Each source was then reviewed critically, with key information recorded and categorized to facilitate analysis. The information obtained was subsequently analyzed and synthesized to draw conclusions and develop insights that are contextually relevant to the research theme.

The literature review approach in this study serves as a robust methodological framework for exploring and understanding the topic, ensuring that findings are grounded in well-documented and diverse perspectives.

3. Result and Discussion

3.1. *Psychology of Communication*

Psychology of communication refers to the processes involved in understanding how psychological and environmental factors influence or hinder human attitudes in communication. This field explores the interplay of mental processes and behavior in communication (Harahap, 2018; Nurhariza & Mumtahanah, 2023). Psychology of communication not only explains but also predicts and can potentially control mental and behavioral events in communication. Combining the terms “psychology,” which studies the mind, and “communication,” which focuses on interaction, this discipline is defined as the process of understanding the character and attitudes of the communicator while considering their psychological state (Ayagan et al., 2023; Gil-Fernández & Calderón-Garrido, 2021; Liu, 2007).

Communication psychology examines the psychological and environmental factors that influence how people interact and exchange information. Within this field, several critical areas contribute to understanding and enhancing communication. These include communication perception, emotions in communication, motivation in communication, and media influence in communication. Each plays a vital role in shaping how messages are constructed, delivered, and interpreted.

3.1.1. *Communication Perception*

Communication perception refers to the process through which individuals or groups interpret and make sense of their environment using sensory inputs. This process is crucial in determining how effectively communication occurs, as perceptions shape the way messages are received and understood. In communication, perception is often considered the foundation upon which interactions are built.

For instance, the same message might be perceived differently by various individuals based on their prior experiences, cultural backgrounds, or emotional states. A compliment delivered with a smile may be interpreted as genuine by one person, while another might perceive it as insincere due to a mismatch in tone or past negative experiences. These perceptual differences can lead to miscommunication or misunderstanding, which can disrupt the communication process and even harm relationships.

In group settings, perception plays an equally significant role. Organizations, for example, must carefully manage how their messages are perceived by employees and the



public. A poorly worded announcement or an insensitively crafted policy can lead to misinterpretations, causing unrest or dissatisfaction.

To foster effective communication, it is essential to develop perceptual awareness. This involves recognizing the potential for varied interpretations of a message and striving for clarity and alignment in verbal and non-verbal cues. Practicing empathy, which involves attempting to see situations from the perspective of others, can also improve communication perception by reducing biases and fostering mutual understanding.

3.1.2. *Emotions in Communication*

Emotions are a central component of communication, deeply influencing how messages are delivered, received, and interpreted. Positive emotions such as happiness, excitement, or gratitude can enhance communication by creating a more engaging and receptive atmosphere. For example, a speaker who communicates with enthusiasm and warmth is more likely to captivate their audience, making the interaction memorable and effective.

Body language, tone of voice, and facial expressions often reveal a person's emotional state, even when words do not explicitly convey it. A smile, a calm tone, or open gestures can communicate positivity and foster trust, while clenched fists, a loud voice, or furrowed brows might signal anger or frustration. These emotional cues often play a more significant role than the verbal content in shaping the audience's perception of a message.

Conversely, negative emotions such as anger, sadness, or fear can hinder communication. Anger, for instance, often leads to aggressive or defensive communication styles, which can create interpersonal tension and reduce the effectiveness of the interaction. A person overwhelmed by sadness may struggle to articulate their thoughts clearly, making it difficult for others to understand their needs or perspectives.

In professional settings, managing emotions in communication is critical. Leaders, for example, must regulate their emotional expressions to inspire confidence and motivate their teams. Emotional intelligence—the ability to recognize, understand, and manage one's own emotions while empathizing with others—is a valuable skill that enhances communication. By fostering positive emotional climates and mitigating the effects of negative emotions, individuals can improve both interpersonal and organizational communication.

3.1.3. *Motivation in Communication*

Motivation drives human behavior, including the way people communicate. Through speech, body language, and other forms of interaction, individuals often reveal their underlying motivations, whether consciously or unconsciously. Understanding these motivations is critical for effective communication, as it allows communicators to tailor their messages to align with the audience's needs and interests.

Motivation in communication can stem from various sources, including personal goals, social needs, or organizational objectives. For example, an employee motivated by a desire for recognition may communicate assertively, sharing achievements and seeking acknowledgment from peers and supervisors. Similarly, a teacher motivated by a passion for education may use engaging and inspiring communication techniques to captivate students.

Observing communication patterns provides valuable insights into motivation. For instance, someone who frequently discusses solutions and improvements may be driven by a desire for problem-solving or innovation. On the other hand, an individual who



communicates primarily about relationships and personal connections may be motivated by social bonding.

Motivation also plays a critical role in persuasive communication, where the goal is to influence others' attitudes or behaviors. Advertisers, for example, design messages that tap into consumers' motivations—whether for status, comfort, or security—to make their products appealing. In interpersonal relationships, understanding someone's motivations can foster empathy and improve communication by addressing their underlying concerns.

By being attentive to motivation, communicators can create more meaningful and impactful interactions. Tailoring messages to resonate with the audience's motivations not only enhances comprehension but also builds trust and rapport, making communication more effective.

3.1.4. *Media Influence in Communication*

The choice of communication medium significantly impacts how messages are delivered and received. Different media—such as print, electronic, and online platforms—offer distinct advantages and challenges, each influencing the effectiveness of communication in unique ways.

Print media, including newspapers and magazines, relies on textual and visual elements to convey messages. While it provides permanence and credibility, it may lack the immediacy and interactivity of electronic or online media. On the other hand, electronic media, such as television and radio, enables auditory and visual engagement, making it suitable for storytelling and mass communication. Online media, including social media platforms and websites, introduces interactivity, allowing audiences to participate in discussions and share content.

Each medium also has its own audience dynamics and communication strategies. For example, a marketing campaign targeting young adults might use vibrant visuals and trending hashtags on social media to capture attention. In contrast, a campaign aimed at older audiences might prioritize clear and concise information in print or television ads.

Effective communication through media requires understanding its characteristics and adapting content accordingly. Visual elements such as colors, symbols, and layouts are often employed to enhance message delivery and appeal to specific audiences. For instance, the use of bold colors and dynamic graphics in online ads can attract younger viewers, while traditional fonts and formal layouts may resonate better with professional audiences. Moreover, the rise of digital media has transformed the landscape of communication. Platforms like YouTube, TikTok, and Instagram enable individuals and organizations to share messages instantly and reach global audiences. However, these platforms also present challenges, including the risk of misinformation and the need for concise, engaging content to retain viewers' attention.

By leveraging the strengths of different media and tailoring messages to their audiences, communicators can maximize their impact. Understanding media influence is essential for creating messages that resonate, inform, and inspire action across diverse platforms and contexts. The key areas of communication psychology—communication perception, emotions, motivation, and media influence—offer valuable insights into the complexities of human interaction. Communication perception underscores the importance of understanding how messages are interpreted, emphasizing the need for clarity and empathy. Emotions highlight the profound impact of feelings on communication effectiveness, demonstrating the power of positivity and the challenges posed by negativity. Motivation reveals the driving forces behind communication



behaviors, enabling tailored approaches that align with audience needs. Finally, media influence illustrates the critical role of choosing appropriate channels and strategies to enhance message delivery.

Together, these areas provide a comprehensive framework for understanding and improving communication across personal, professional, and organizational contexts. By applying these principles, communicators can navigate the complexities of interaction with greater skill, fostering meaningful connections and achieving their goals in an increasingly interconnected world.

3.2. *Education in the Digital Era*

The advent of the digital era has transformed the educational landscape, integrating information and communication technologies (ICT) into nearly every aspect of teaching and learning. This shift has redefined traditional models of education, enabling students and educators to transcend spatial and temporal boundaries, access vast resources, and engage in more dynamic learning experiences. Education in the digital age is not only about adapting to technological advancements but also about fostering lifelong learning—a process reflecting human behavioral changes over time, from infancy to adulthood (Agus Suryono, 2018). Below, explore the critical aspects of education in the digital era and their implications.

3.2.1. *Access to Information*

One of the most significant impacts of the digital era on education is the democratization of information. The internet provides widespread access to educational resources, ensuring that knowledge is no longer confined to specific geographic locations or limited by economic barriers. This shift promotes equitable learning opportunities, allowing students from diverse backgrounds to access the same high-quality content.

Flexibility in accessing information is another key benefit. Unlike traditional education systems, which require students to be physically present in classrooms, digital resources can be accessed anytime and anywhere. For instance, a student in a rural area can now access online courses, academic journals, and video tutorials on par with their urban counterparts. This accessibility empowers learners to study at their own pace, accommodating different learning styles and schedules.

Moreover, open educational resources (OER) such as free online textbooks, lectures, and MOOCs (Massive Open Online Courses) have become invaluable. They not only reduce costs but also make education more inclusive. As access to information continues to expand, it redefines the role of teachers from sole knowledge providers to facilitators and mentors.

3.2.2. *E-Learning*

E-learning represents a paradigm shift in education, offering a flexible, global approach to teaching and learning. By leveraging digital platforms, students and educators can overcome geographical constraints, enabling collaboration and knowledge sharing across borders. This flexibility is particularly beneficial for working professionals, remote learners, and individuals with disabilities who might otherwise face challenges in accessing traditional educational settings. Interactive tools such as videos, simulations, and gamified modules are central to e-learning's appeal. These tools not only make learning more engaging but also help students grasp complex concepts through visual and



experiential methods. For example, medical students can practice virtual surgeries, while history students can virtually “travel” to historical sites through simulations.

Additionally, the rise of virtual classrooms and webinars has made real-time interaction possible, despite physical separation. Students can participate in live discussions, ask questions, and collaborate on projects with peers and instructors worldwide. E-learning's adaptability and scalability make it a powerful tool for both individual learners and large educational institutions.

3.2.3. *Technology-Based Learning*

Technology-based learning enhances traditional education by incorporating advanced tools like Augmented Reality (AR) and Virtual Reality (VR). These technologies create immersive learning environments that make abstract concepts tangible and engaging. For instance, AR applications can overlay digital information onto physical objects, allowing students to visualize molecular structures in chemistry or explore anatomical models in biology. VR, on the other hand, enables learners to enter entirely virtual environments, providing unique experiences such as exploring outer space or simulating real-world scenarios like natural disasters. This type of learning fosters critical thinking, problem-solving, and creativity by enabling students to interact with and manipulate their learning environments.

Furthermore, mobile applications and educational software have become integral to technology-based learning. Platforms like Duolingo, Khan Academy, and Photomath cater to specific subjects and skills, providing personalized learning experiences that adapt to students' progress and preferences. The integration of such technologies ensures that education remains relevant and engaging in a rapidly evolving digital world.

3.2.4. *Collaborative Platforms*

Collaboration is a cornerstone of modern education, and digital platforms such as Google Workspace, Microsoft Teams, and Slack have revolutionized how students and educators interact. These tools facilitate seamless communication and teamwork, allowing users to share documents, conduct virtual meetings, and work on projects collaboratively.

The flexibility of these platforms makes them ideal for both synchronous and asynchronous learning environments. For example, a group of students working on a research project can use shared documents and real-time editing features to collaborate effectively, even if they are in different time zones. Similarly, teachers can use these platforms to provide feedback, conduct assessments, and manage classroom activities remotely.

Collaborative platforms also encourage peer-to-peer learning, enabling students to exchange ideas and learn from each other. This approach fosters a sense of community and enhances critical thinking skills. As these tools continue to evolve, they will play an increasingly central role in promoting teamwork and communication in education.

3.2.5. *Personalized Education*

Personalization is one of the most promising developments in education, made possible by advancements in digital technology. Adaptive learning systems use artificial intelligence (AI) and machine learning algorithms to analyze students' performance and tailor content to their individual needs. This ensures that learners receive the right level of challenge, neither overwhelming nor too simplistic. For example, platforms like DreamBox and Smart Sparrow provide customized learning paths based on students'



strengths and weaknesses. These systems can adjust the pace, difficulty, and format of lessons to match learners' preferences, enhancing their understanding and retention of material.

Personalized education also addresses diverse learning styles, such as visual, auditory, or kinesthetic. By providing content in multiple formats—videos, podcasts, or interactive activities—educators can ensure that all students benefit from the learning experience. This individualized approach maximizes the potential of each learner and prepares them for future challenges.

3.2.6. *Educational Analytics*

The integration of analytics in education has transformed how educators evaluate and improve teaching and learning processes. Educational analytics involves the collection and analysis of data related to students' performance, engagement, and progress. This data provides valuable insights that help educators identify areas needing improvement and optimize their teaching strategies. For instance, learning management systems (LMS) like Canvas and Blackboard track students' activities, such as time spent on assignments, quiz scores, and participation in discussions. By analyzing this data, teachers can identify students who may be struggling and provide targeted support. Similarly, analytics tools can highlight which teaching methods are most effective, enabling educators to refine their approaches.

On an institutional level, educational analytics can inform decision-making processes, such as curriculum design, resource allocation, and policy development. By leveraging data-driven insights, schools and universities can enhance their overall effectiveness and accountability.

3.2.7. *Digital Skills*

In the digital age, developing digital skills is essential for students to succeed academically and professionally. Digital literacy—the ability to navigate, evaluate, and use online information effectively—is a fundamental skill that empowers students to make informed decisions and solve problems. Beyond basic literacy, students must also acquire technical skills, such as coding, data analysis, and proficiency in productivity tools. These skills are critical for thriving in a technology-driven job market. For instance, students proficient in using software like Excel, Tableau, or programming languages like Python are better prepared for careers in fields such as business analytics, engineering, and computer science.

Moreover, digital skills foster creativity and innovation. Students can use tools like graphic design software, video editing programs, and 3D modeling applications to create multimedia projects and express their ideas. These creative abilities are highly valued in industries such as marketing, media, and entertainment. To ensure that students develop these skills, educational institutions must integrate digital literacy programs into their curricula. By equipping students with the necessary tools and knowledge, schools can prepare them for the challenges and opportunities of the digital era.

Education in the digital era represents a fundamental shift in how knowledge is imparted and acquired. By integrating ICT into teaching and learning, this new paradigm fosters accessibility, flexibility, and innovation. Key aspects such as information access, e-learning, technology-based learning, collaborative platforms, personalized education, educational analytics, and digital skills collectively redefine the educational experience. This transformation not only addresses the needs of a rapidly changing world but also



empowers learners to embrace lifelong learning and adapt to future challenges. As technology continues to evolve, educators and institutions must remain proactive in adopting innovative approaches, ensuring that education remains inclusive, effective, and relevant in the digital age.

3.3. Educational Communication Psychology in the Digital Era

In facing the challenges of the digital era, education plays a crucial role in preparing future generations and fostering a spirit of innovation. Rapid changes demand adaptive and progressive education, focusing on technology skills, information literacy, creativity, and collaboration. Only through inclusive education can individuals have equal opportunities to face an increasingly complex and globalized future (Nor Rahman, 2024). Research on the psychology of educational communication highlights significant changes in how individuals interact and learn. Amid technological advancements, digital communication tools such as social media, online learning platforms, and instant messaging applications have transformed the dynamics between educators and learners.

Firstly, student engagement in the teaching and learning process has increased. Through online platforms, students can directly interact with teachers and peers, share ideas, and discuss lesson materials more flexibly. This fosters the emergence of a more inclusive learning community, where every voice can be heard, thus enhancing self-confidence and active participation. However, these changes also bring their own challenges. Overexposure to information and distractions from non-educational content can divert students' attention, reduce concentration, and affect learning effectiveness. Additionally, differences in digital skills among students can create gaps, where some students can better utilize technology than others.

From a teaching perspective, educators are required to adapt to new methods of delivering material. They must develop more advanced communication skills, including how to present information in an engaging and interactive manner. This also means that educators need to better understand students' psychology to create a conducive learning environment, including addressing anxiety that may arise from technology use.

4. Conclusion

In the digital era, educational communication psychology significantly influences learning methods and classroom interactions. Digital media facilitates higher interactivity, where students are not merely passive recipients of information but active participants in the learning process. The broad accessibility of information offers students the opportunity to deepen their knowledge anytime and anywhere. Collaboration among students has also increased through online platforms, enriching their learning experiences. However, this shift demands that educators design more interactive and personalized learning experiences while simultaneously developing students' digital skills. Emotional and social support is equally important to address the potential isolation that can arise in online learning environments. By applying communication psychology principles in digital education, we can create more effective and relevant learning environments that prepare students to face the challenges of a connected world.

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